

## Christopher Reed Wilson, MAI

Wilson Valuation & Advisory  
1000 Tyler Avenue  
Oxford, MS 38655  
E: chriswilson@outlook.com  
P: 901.481.1994  
F: 662.259.8461



### Summary

Chris has practiced as a commercial real estate appraiser in the Memphis MSA since 1996. He has performed valuations, market studies and feasibility services on a variety of commercial properties. With emphasis on the valuation of complex/institutional grade retail, office and industrial properties, he is experienced with analytic real estate software/web services such as ARGUS Valuation – DCF, DataComp, Datappraise, Commercial Complete, Costar, Exceligent, STDB and various Microsoft Office applications. Intended uses/users of services have ranged from individual estate planning to non-recourse financing. Chris is a designated MAI (Member of the Appraisal Institute) and actively pursuing his AI-GRS (Appraisal Institute - General Review Specialist) designation.

### Skills

- Real Estate Appraisals
- Real Estate Development
- Real Estate Investments
- Real Estate Transactions
- Market Studies/Analysis
- Feasibility Studies
- Lease Abstract/Analysis
- Real Estate Finance

### Experience



#### **President/Owner – Wilson Valuation & Advisory (2016 - Present)**

Performed various valuation assignments on commercial properties in the Memphis MSA.



#### **Director – Cushman & Wakefield V&A (2015 – August 2016)**

Performed various valuation assignments on commercial properties in the Memphis MSA.



#### **President/Owner – Metro Valuation Services (2013 – 2015)**

Performed various valuation assignments on commercial properties in the Memphis MSA.



**Senior Appraiser - Valbridge Property Advisors | C&I Appraisal Services, Inc. (1996 - 07/2013)** Performed various appraisals, feasibility and market studies on commercial properties in the Memphis MSA.

**Owner - Reed Properties of Oxford, LLC (1993 – Present)**

Reed Properties of Oxford is a boutique real estate development/investment company founded in 1993.

**Education**

**University of Mississippi (1996)**

Bachelor of Business Administration (B.B.A.)

**Appraisal Institute Courses**

- Level I Courses
- National Uniform Standards of Professional Practice
- Business Practices & Ethics
- General Appraiser Report Writing & Case Studies
- Advanced Market Analysis and Highest & Best Use
- Advanced Income Capitalization
- Advanced Concepts & Case Studies
- Review Theory - General
- Quantitative Analysis
- Comprehensive Exams
- Demonstration Report

**Appraisal Institute Seminars (Sampling)**

Dynamics of Office Building Valuation	2016-17 Uniform Standards of Professional Practice
The High Tech Appraisal Office	Scope of Work: Expanding Your Range of Services
Lease Abstracting and Analysis	Analyzing Operating Expenses
Valuation of Detrimental Conditions	Marshall & Swift Cost Training
Appraising Agricultural Land in Transition	Forecasting Revenue
Appraising Convenience Stores Feasibility,	Rates & Ratios: GIM's, OAR's, DCF's
Market Value, Investment Timing: Option	General Demonstration Report Writing
Value	

**Certifications**

Mississippi Certified General Real Estate Appraiser (License: GA-581) | 1999 – Present  
Tennessee Certified General Real Estate Appraiser (License: CG-2443) | 1999 – Present  
Mississippi Real Estate Broker (Inactive License: 12946) | 1996 - Present

**Organizations**

Appraisal Institute – MAI | 2016-Present  
North Central Mississippi Board of Realtors | 2016-Present