

Mark Dunec, MAI

Managing Director – Corporate Finance & Restructuring

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CERTIFICATIONS

Appraisal Institute (MAI)

Certified General Real Estate
Appraiser, Connecticut, Georgia,
New Jersey, New York,
Pennsylvania & Texas

PROFESSIONAL AFFILIATIONS

Essex County Improvement
Authority, Commissioner

Member of Livingston
Township's Zoning Board

National Association of
Industrial and Office Properties
(NAIOP), Legislative Committee
Member

EDUCATION

B.A. in History, York University,
Toronto, Canada

M.B.A. in Finance, Pace
University, New York, NY

Mark Dunec is a Managing Director at FTI Consulting and is based in New York. Mr. Dunec is a member of the Real Estate Solutions group where he develops strategic real estate operating and capital markets solutions for both domestic and international clients. He has over 15 years of experience in the real estate industry, specializing in underwriting pro forma cash flow, valuation, acquisition due diligence, financing, recapitalization, asset and entity restructuring and repositioning. Since joining the firm, Mr. Dunec has worked on complex real estate advisory projects totaling over \$3.0 billion, across the United States as well as England, Ireland, United Arab Emirates and Panama.

Prior to joining FTI Consulting, Mr. Dunec was a Financial Analyst in Lend Lease's Project Finance Group where he led the underwriting efforts for acquisitions and developments totaling over \$500 million. Mr. Dunec was also a Real Estate Analyst for Shurgard Storage Centers – a self-storage REIT prior to the acquisition by Public Storage. He was responsible for over \$70 million of acquisition and re-development capital of the Company's portfolio. Mr. Dunec began his career as an associate in KPMG's Compensation & Benefits Practice specializing in executive compensation and the calculation of golden parachutes.

Throughout his career, Mr. Dunec has created and maintained pro forma cash flow models, calculated various sensitivity analyses, determined the profitability of investments and assisted with the management of the entitlement, closing and due diligence processes. He has in depth experience across the various property types including office, retail, industrial, multi-family, master planned communities and self-storage.

A designated member of the Appraisal Institute (MAI), Mr. Dunec earned an M.B.A in finance from New York's Pace University and a B.A. in history from Toronto's York University. Mr. Dunec holds certified general appraiser licenses in Connecticut, Georgia, New Jersey, New York, Pennsylvania and Texas.